INSTRUCTIONS

The Business Information Form is intended for internal economic development analysis and efforts will be made to restrict circulation of the information included on the form to appropriate members of the City of San Marcos. However, please note that the Texas Open Records Act provides that information collected, assembled, or maintained by the City under a law or ordinance or in connection with the transaction of official business is generally considered to be public information. However, the Texas Public Information Act does provide that information relating to economic development negotiations with a business prospect is withheld from disclosure unless and until an agreement is reached. If an agreement has been reached and is ready for City Council consideration, this document will be posted to the City of San Marcos’ website for public disclosure.

Questions or Comments
Please contact
Adriana Cruz
President, Greater San Marcos Partnership
adrianac@greatersanmarcostx.com
1340 Wonder World Dr., Suite 108
San Marcos, TX 78666
(P) 512-393-3400
(F) 512-393-3406

CERTIFICATION OF APPLICATION – BUSINESS

Authorized Business Representative (This is the Applicant)

First Name ___________________________ Last Name ___________________________

Title ____________________________________________________________

Organization _______________________________________________________

Street Address ____________________________________________________

Mailing Address ___________________________________________________

City ___________________________ State __________ Zip ___________- ________

Phone Number ___________________________ Fax Number ___________________

Mobile Number ___________________________ Website _______________________

Email Address _______________________________________________________

The following consultant is authorized to provide and obtain information related to this application. However, the City of San Marcos reserves the right to contact the applicant business directly at any time.

Consultant Name________________________________ Phone Number _______________________

Consultant Email ____________________________________________
To the best of my knowledge and belief, the information contained in this City of San Marcos Application is true and correct, as evidenced by my signature below. I further certify that the business entity is in good standing under the laws of the state in which the entity was organized and that no delinquent taxes are owed to any taxing entity within the City of San Marcos.

Signature ___________________________ Date ___________________________

(Primary Business Representative)

**BUSINESS APPLICANT INFORMATION**

1A. Exact legal name of the entity applying to the City of San Marcos incentive.

_____________________________________________________________________________________________

1B. In addition to the Applicant, list all corporate subsidiaries under which jobs will be reported for this project.

_____________________________________________________________________________________________

Federal Tax ID number ____________________ Comptroller of Public Accounts number ____________________

Corporate credit rating and source __________ Service / product produced ____________________________

Will the Business be required to pay state sales and use tax on equipment?  □ Yes  □ No  □ Undetermined

NAICS Code ______________________________

**INDUSTRY CLUSTER**

If applicable, identify the targeted industry cluster within which this project falls.

☐ Advanced Technologies and Manufacturing, including four sub-clusters: Nanotechnology and Materials; Microelectromechanical Systems; Semiconductor Manufacturing; Automotive Manufacturing

☐ Aerospace, Aviation and Defense

☐ Biotechnology and Life Sciences, not including medical services

☐ Information and Computer Technology, including three sub-clusters: Communications Equipment; Computing Equipment and Semiconductors; Information Technology

☐ Petroleum Refining and Chemical Products

☐ Energy, including three sub-clusters: Oil and Gas Production; Power Generation and Transmission; Manufactured Energy Systems

☐ None apply
Please describe the Project:

Is the company considering other Texas Locations?  □ Yes □ No

Is the company considering other U.S. Locations?  □ Yes □ No

Is the company considering other Global Locations?  □ Yes □ No

Market for Product of Activity:  □ Local □ State □ U.S. □ Global

Location of Planned Investment:

Project Timeline

Expected Start Date:  ____

Expected Complete Date:  ____

Project Capital Investment (U.S. Dollars)

Leasing Plans:  □ Yes □ No

Land:  ________________________  Total Acres:  ________________________

Building:  ________________________  Square Feet:  ________________________
## Investment Schedule

*(Please provide a 10-year list of the following items.)*

<table>
<thead>
<tr>
<th>Year</th>
<th>Land</th>
<th>Building</th>
<th>M&amp;E</th>
<th>FF&amp;E</th>
<th>Taxable Inventory</th>
<th>Labor</th>
<th>Total</th>
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**TOTALS**

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<thead>
<tr>
<th>Land</th>
<th>Building</th>
<th>M&amp;E</th>
<th>FF&amp;E</th>
<th>Taxable Inventory</th>
<th>Labor</th>
<th>Total</th>
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**PROJECT TOTAL**

## Depreciation Schedule

<table>
<thead>
<tr>
<th>Item</th>
<th>Years</th>
<th>Percent per Year</th>
<th>Item</th>
<th>Years</th>
<th>Percent per Year</th>
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</thead>
<tbody>
<tr>
<td>Machinery</td>
<td></td>
<td></td>
<td>Building</td>
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<tr>
<td>Equipment</td>
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<td>Other</td>
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</table>

## Job Categories and Wage Distributions

<table>
<thead>
<tr>
<th>Job Category</th>
<th>Number of Jobs (employed by company)</th>
<th>Number of Jobs (vendor or contract)</th>
<th>Average Annual Wages</th>
<th>Percent to be Locally Hired</th>
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</thead>
<tbody>
<tr>
<td>Executive</td>
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<tr>
<td>Manager</td>
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<td>Supervisor</td>
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<td>Staff</td>
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<td>Entry Level</td>
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What is the expected average wage for the lowest paid 10% of local workers? ________________
## JOB CREATION & INVESTMENT SCHEDULE

<table>
<thead>
<tr>
<th>Year</th>
<th>Existing</th>
<th>New</th>
<th>Total</th>
<th>Machinery &amp; Total</th>
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<tbody>
<tr>
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<td>Jobs on Site</td>
<td>Jobs</td>
<td>Jobs</td>
<td>Land</td>
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**TOTALS**

Note: A breakdown of the types of new full-time jobs to be created by classification, title, and the salary may be requested.

Number of new full-time jobs to be included in City Agreement  

Estimated annual *median* wage of new jobs to be created

**Note:** The median wage is determined by listing all salaries in ascending order and selecting the value with equal number of salaries above and below its value, or with an average of the two middle values if there is no middle number.

### SERVICE REQUIREMENTS

**Electric**

Peak Monthly Demand in Kilowatts (KW):

Average Monthly Usage in Kilowatt Hours (kWh):

Average Monthly Load Factor:

Dual Feed Required:  

Current Rate (cents per kWh):

6
Water
Average Monthly Usage: _____
Meter Size: _____

Waste Water
Average Monthly Discharge: _____

Miscellaneous
Building Size: ________________   Manufacturing Space: _________________________
Office Space: ________________   Ceiling Heights: ______________________________
Acres: ________________   Docks/Type: _______________________________________
Parking Requirements: _______________________________________________________
Rail:   Yes   No   Interstate:   Yes   No
Commercial Airport:   Yes   No   Fiber:   Yes

ECONOMIC IMPACT OF PROJECT

Will the Project Generate:

Property Tax:
  Land:   Yes   No
  Building:   Yes   No
  M&E:   Yes   No
  Inventory:   Yes   No

Local Sales Tax:   Yes   No
State Sales Tax:   Yes   No

Total annual company purchases subject to local sales tax: __________________________
(For example: office supply purchases, operating expenses, and taxable professional services)

Indirect Local Revenue:   Yes   No
Describe: ________________________________________________________________
Other Local Revenue:  

☐ Yes  ☐ No

Describe:

Does the company have either of the following: (1) Historical data that demonstrates that the company has been successful in achieving diversity in vendor contracting through its existing programs or policies, or (2) A policy or plan for establishing goals for diversity in vendor contracting:

☐ Yes  ☐ No

If so, please describe the historical data or policy/plan and attach the historical data or policy/plan:

COMPANY FINANCIAL DATA

The Applicant company is asked to provide three consecutive years of financial data in the form of independent, audited financial statements containing, at a minimum, the following categories:

- Current Assets
- Inventories
- Total Assets
- Current Liabilities
- Total Liabilities
- Total Equity
- Net Income
- Revenue
- Cost of Goods Sold
- Current Accounts Receivable

Note: Audited financial statements are required from the Applicant company, as listed on page 4, line 1A of this application. If financial statements are provided from a parent entity, the parent will be required to guarantee any economic development agreement with the City of San Marcos, should one result from this application.